



## Complete *this* Form to be Added to our PC Reseller Mailing List

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**Name** \_\_\_\_\_ **Title** \_\_\_\_\_

**Please select the title code that best represents your job function:**

Field Sales       Telesales       Marketing       Owner/Senior Mgmt.  
 Sales Manager     Purchasing       SE/Tech Support

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**Company** \_\_\_\_\_ **DBA/Parent Company** \_\_\_\_\_

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**Street Address** \_\_\_\_\_ **Mail Stop** \_\_\_\_\_ **City** \_\_\_\_\_ **State** \_\_\_\_\_ **Zip** \_\_\_\_\_

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**Business Telephone Number** \_\_\_\_\_ **Business Fax Number** \_\_\_\_\_

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**Preferred Address**

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**Internet Address** \_\_\_\_\_ **E-mail address** \_\_\_\_\_ **Reseller Tax ID#** \_\_\_\_\_

**I would prefer receiving information:**     Preferred address     Business address  
 Email address                                     Internet address

**Are you selling Digital PCs?**     Yes                     No  
**Do you have a retail store front?**  Yes                     No

**I sell:**                                     Desktops     Notebooks     Servers

**I sell the following brands:**     AST                     Apple             Compaq     Digital  
 Hewlett Packard                     IBM                     NEC  Toshiba     Other \_\_\_\_\_

**I focus on the following vertical markets:**

K-12 education                     Higher education     Engineering             Financial  
 Local government                     State government     Federal government     Insurance  
 Telecommunications                     Utilities                     Medical                     Retail  
 Process manufacturing                     Discrete manufacturing                     Other \_\_\_\_\_

**I focus on the following horizontal markets:**

Client/server                     Imaging                     Internet                     Mail (ie. Exchange)  
 Networking                     Office automation     Other \_\_\_\_\_

**I am certified/trained to sell the following:**

Banyan VINES                     Digital PathWORKS     Microsoft Windows NT                     IBM OS/2  
 Novell NetWARE                     Novell UNIXWare     SCO UNIX                     Other \_\_\_\_\_

**Certification Number(s)** \_\_\_\_\_

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**I am a Microsoft Solution Provider:**                     Yes                     No

**I purchase my PCs from (check all that apply):**

Ameridata     Avnet                     ATV Varserv     CompuCom                     CompUSA  
 Centauri     Entex                     Firstop                     Gates/Arrow                     Hallmark  
 Inacom                     Ingram Micro     Intelligent Elec     Merisel                     MicroAge  
 Pioneer                     PCs Compleat     Tech Data                     SHL                     Wyle

**My sales radius is:**     10 miles     20 miles     50 miles     100 miles     500 miles

**My company employs:**     <10                     10-50                     50-100                     100-500     500+

**My company's approximate gross annual sales are:**  Less than \$500,000     \$500,000 - \$1 million  
 \$1 - 5 million                     \$5-10 million                     \$10 - 25 million                     \$25 million+

**I am interested in receiving information about the Priority Partner Club:**     Yes                     No

**Fax *this* Form to:    508-264-6032**